

## Message Text

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PAGE 01 VALLET 00346 281515Z

ACTION EUR-12

INFO OCT-01 EA-09 ISO-00 AID-05 CIAE-00 COME-00 EB-08

FRB-01 INR-07 NSAE-00 USIA-15 TRSE-00 XMB-04

OPIC-06 SP-02 LAB-04 SIL-01 OMB-01 PA-02 PRS-01

L-03 STR-04 /086 W

-----281909Z 009736 /45

R 281450Z MAR 77

FM AMEMBASSY VALLETTA

TO SECSTATE WASHDC 7295

INFO AMEMBASSY BRAZILIA

AMEMBASSY MANILA

UNCLAS VALLETTA 0346

E. O. 11652: N/A

TAGS: ETRD, MT, RP

SUBJECT: MALTESE - PHILIPPINE TRADE AGREEMENT

1. ON MARCH 23, A TRADE AGREEMENT WAS SIGNED BY MALTA'S  
TRADE MINISTER PATRICK HOLLAND AND PHILIPPINE TRADE  
MINISTER TROADIO T. QUIAZON, JR., HEAD OF A PHILIPPINE  
TRADE DELEGATION VISITING MALTA.

2. THE VISIT BY THE PHILIPPINE TRADE DELEGATION FOLLOWED  
CLOSELY A VISIT BY A BRAZILIAN BUSINESS DELEGATION. IN  
BOTH INSTANCES, DISCUSSIONS CENTERED AROUND THE USE OF  
MALTA AS A TRANSHIPMENT CENTER, AND POSSIBLE JOINT VENTURE  
PROJECTS TO BE ESTABLISHED IN MALTA. IN THE CASE OF THE  
BRAZILIANS, AGREEMENT WITH THE GOM WAS REACHED TO ESTABLISH IN  
MALTA A LUMBER STORAGE COMPANY (TO INCLUDE KILN DRYING FACILITIES),  
CALLED MARIBRAS INTERNATIONAL TRADING COMPANY LTD.

3. COMMENT: THE TRADE AGREEMENT WITH THE PHILIPPINES IS THE  
GOM IN ACCORD WITH ITS ACTIVE POLICY OF INCREASING FOREIGN  
TRADE. RECENTLY, EMPHASIS IN ALL SUCH DISCUSSIONS, HAS BEEN  
ON PROMOTING MALTA AS A TRANSHIPMENT CENTER. GIVEN THE  
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CONGESTION IN VARIOUS PORTS IN THE MEDITERRANEAN, MALTA  
HOPES TO ACHIEVE CONSIDERABLE SUCCESS IN THIS ENDEAVOR.  
PROVIDED THE GOM CAN IMPROVE THE EFFICIENCY OF ITS OWN PORT  
OPERATIONS AND DEVELOP THE REQUIRED STORAGE FACILITIES,  
IT MAY DO SO. LAINGEN

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** TREATY SIGNATURE, TRADE AGREEMENTS  
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**Copy:** SINGLE  
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**Decaption Note:**  
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**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
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**Disposition History:** n/a  
**Disposition Reason:**  
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**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009